



Dennis E. Nixon
CEO, International Bank of Commerce – Laredo, Texas
Chairman, International Bancshares Corporation

As the principal architect behind the unprecedented growth of International Bancshares Corporation and International Bank of Commerce, Dennis E. Nixon is widely recognized as one of the nation's leading banking authorities and executives. Since joining IBC in 1975, Nixon has been instrumental in International Bancshares Corporation's ranking as the largest minority-founded bank organization in the United States, one of the largest independent banks in Texas and Oklahoma. Nixon's knowledge in all areas of banking was pivotal in the development of IBC's extensive acquisition and expansion efforts. The IBC family of banks has assets of over \$12.1 billion with 188 facilities and 284 ATMs throughout the 88 communities in Texas and Oklahoma that IBC serves.

IBC's strategic development designed by Nixon and his leadership team is best summed up in the company's credo, "We Do More." The bank's outstanding growth and consistent performance with Nixon at the helm is what sets it apart from other institutions.

Internationally, Nixon was instrumental in the passage of the North American Free Trade Agreement. In May of 2008, IBC was recognized with the United States-Mexico Chamber of Commerce's Good Neighbor Award for the bank's contribution to the passage of NAFTA on its 15th anniversary. Nixon has also been actively involved in the growth and development which has occurred between the U.S. and Mexico, and has been recognized on countless occasions for his involvement. Nixon is currently a member of the U.S.-Mexico CEO Dialogue, an elite group of U.S. and Mexican chief executives whose members address core issues in the bilateral relationship between the two countries. The Dialogue is an initiative of the U.S. Chamber of Commerce, of which Nixon is a former member of the board of directors.

Nixon's approach to banking, in which all customers large and small are cherished, is that which he describes as "local" Mainstreet Community Banking. This business strategy has been rewarded through years of building outstanding rapport and relationships with the communities IBC serves, relationships that have now become generational. This is clearly visible as he is deeply involved in the community and gives of his time willingly. Nixon promotes generosity and volunteerism from his employees by encouraging them to participate in community and charitable events. Through his selfless example, almost 70 percent of IBC employees participate in civic activities with various non-profit organizations. This commitment resulted in IBC receiving the Governor's Volunteer Award for the State of Texas as well as many other awards and recognitions.

His myriad of civic involvements, awards and recognitions have been on a national and international level. Other recognitions include the Junior Achievement Business Hall of Fame Award, the Paul Harris Fellow Award given by Rotary International for outstanding community service, and the Eleanor Roosevelt Humanities Award given by the State of Israel for outstanding services to humanity. In 2006, Dennis Nixon was inducted into the prestigious Texas Business Hall of Fame. In 2007, he was elected to serve on the board of directors of the United States Chamber of Commerce, and in 2008 he received the International Citizen Award from the World Affairs Council of San Antonio. He was selected to be the recipient of the Mr. South Texas 2010 honor by the Washington's Birthday Celebration Association. Most recently the Laredo Chamber of Commerce recognized him with their Visionary Award. In 2016, Nixon and his wife received the Distinguished Community Service Award from the Chabad Center for Jewish Life and Learning at their annual L'Chaim Event in San Antonio, Texas. In 2018, Nixon received the Distinguished Business Leader Award by the Texas Association of Business.

Dennis Nixon is a member of the Texas Business Leadership Council, a statewide network of CEOs and senior business executives who advance a long-term vision of a prosperous Texas in a globally competitive business environment. Other civic activities that Nixon participates in include the American Heart Association, the American Cancer Society, the Boys and Girls Club of Laredo, United Way of Laredo, Legatus and other similar organizations to improve the health and quality of life for citizens of Laredo and South Texas. Nixon is Past President of the Laredo Chamber of Commerce as well as the Laredo Development Foundation. He currently serves as a senior member on the Board of Visitors of M.D. Anderson Cancer Center in Houston, Texas.

Nixon is a graduate of the University of Texas. He is married to Elma "Bavi" H. Nixon, and has three children: Denise Nixon Bunk, Jonathan A. Nixon and Kristina E. Nixon Netzer; and five grandchildren, Samantha Rose Bunk, Charles Davis Bunk, Jonathan Dennis Nixon, Sebastian Rolf Nixon and Olivia Katherine Netzer.